



TENDERBLADE

Credentials



EUROPARTNERS

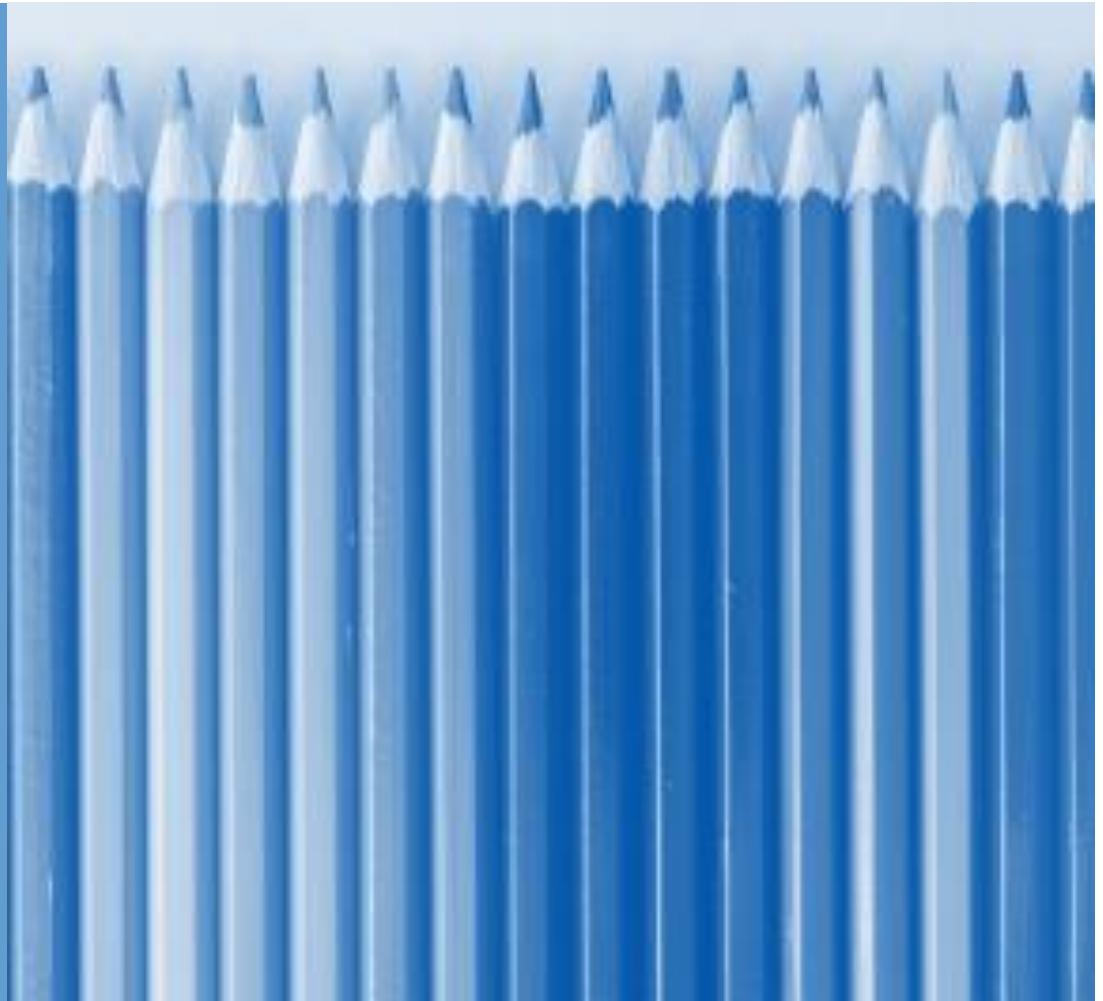




TENDERBLADE



Every year, over 250 000 public authorities in the EU spend around 14% of GDP on the purchase of services, works and supplies, to purchase goods and services from consultancy to pens too.





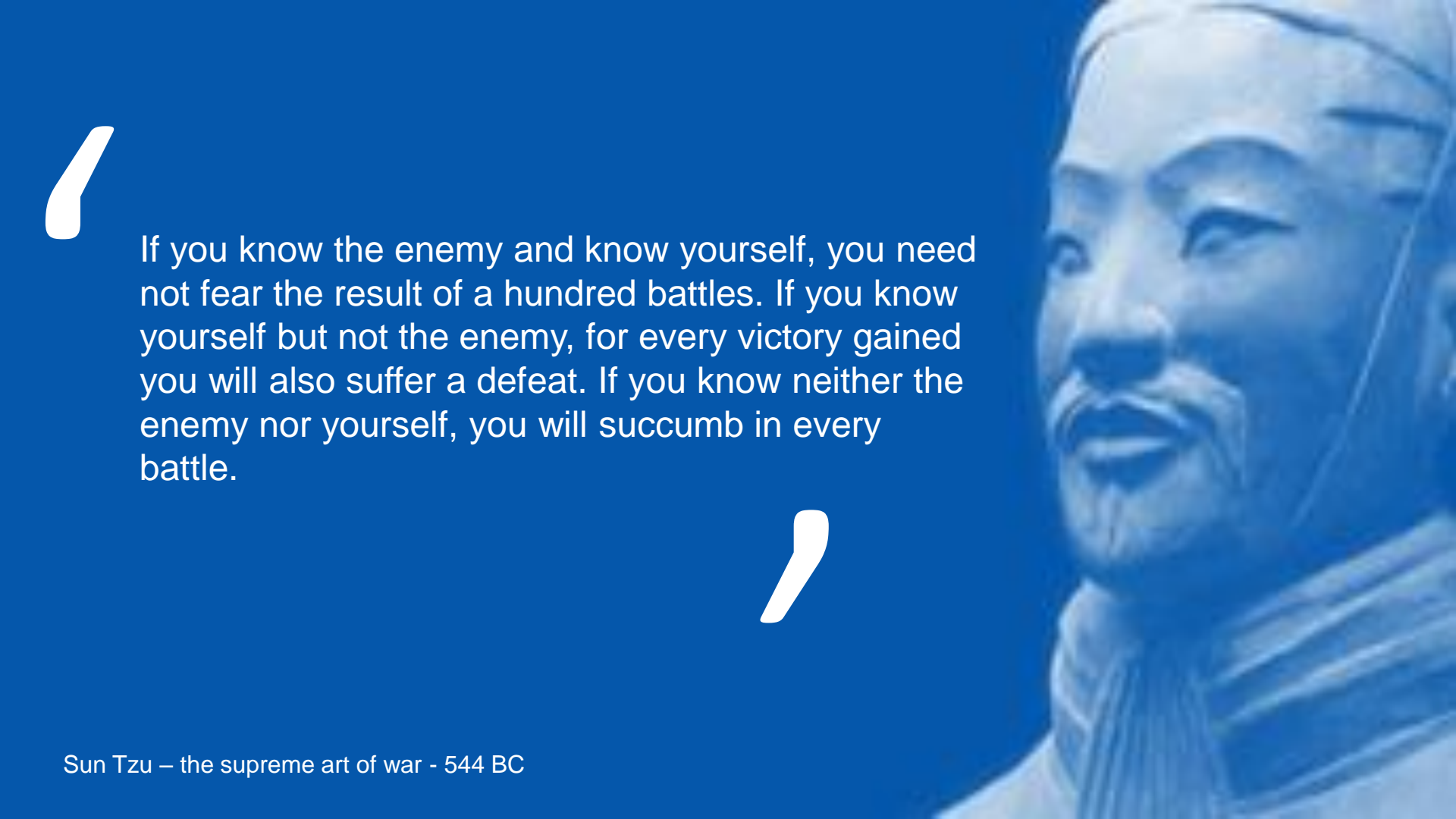
Despite the massive opportunity, participation to those tenders is very low because companies are not aware of it





Those who participate and win, are the companies that do their homework and define their relative strengths and weaknesses before competing.





‘
If you know the enemy and know yourself, you need not fear the result of a hundred battles. If you know yourself but not the enemy, for every victory gained you will also suffer a defeat. If you know neither the enemy nor yourself, you will succumb in every battle.
’

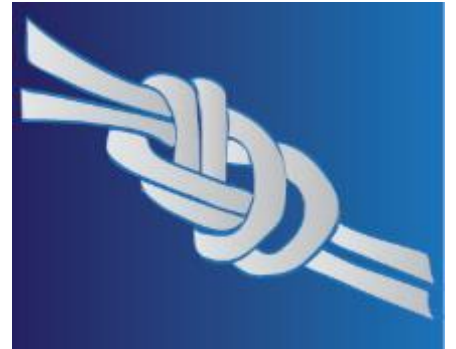


EUROPARTNERS INTRODUCING: TENDERBLADE

“If you know you and your enemy, you need not fear the result of a hundred battles”.

And that's what we do at TENDERBLADE, we help you do your homework. plain and simple.

This has results for our clients in massive improvements in their winning rates and savings when avoiding participating in pitches they know they can't win.



TENDERBLADE

+ Interesting?
Here' how it works



TED for TENDERS

EU shares all its information about pitches in a database called TED. This database is accessible to anyone and it has millions historical records with precious information.

We have developed a proprietary software that allows us to extract the data we want whenever we need.





Ted·tenders electronic daily

Supplemento alla Gazzetta ufficiale dell'Unione europea

it

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20/15/216 | Prossimo aggiornamento

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Che cos'è l'RSS?

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TED Home

Cos'è TED?

TED (Tenders Electronic Daily) è la versione online del supplemento alla Gazzetta ufficiale dell'Unione europea dedicato agli appalti pubblici europei.

Quali vantaggi offre TED?

TED permette di consultare gratuitamente le opportunità offerte alle imprese nell'Unione europea, nello Spazio economico europeo e altrove.

Ogni giorno, dal martedì al sabato, 1 700 nuovi avvisi di appalti pubblici vengono pubblicati sul sito.

È possibile sfogliare, cercare e organizzare i bandi di gara per paese, regione, settore di attività e altri criteri.

Le informazioni su ogni documento di gara sono pubblicate nelle 24 lingue ufficiali dell'UE. Tutti gli avvisi delle istituzioni dell'UE sono pubblicati in versione integrale in queste lingue.

Perché registrarsi in TED?

- Per personalizzare i profili di ricerca, in base alle proprie esigenze
- Per ricevere avvisi tramite posta elettronica in base al proprio profilo di ricerca
- Per personalizzare i feed RSS per i propri siti web e lettori RS

This is how it looks like...ugly, uh?



Through this analysis we
provide opportunities for our
clients.





Is that all? Not really...

Anyone with a little of IT and statistics skills can do the same.
So here's a twist. We don't extract data for your homework.

We do the homework for you.

We transform data into insight.

We analyse the data for you and give you a full report with a recommendation whether to go ahead and how to win. Or hold your fire until something that suits you better comes out.





Our services

Client profiling based on industry.

Opportunity analysis.

Analysis of historical financial data on clients' areas of interest (TIC).

Segmentation of the territory for precise financial resources allocation.

Tender segmentations based on financial resources required.

Competitors' analysis based on clients' area of interest.





Our services - follows

Analysis of winners segmented by area and clients' interest (TIC).

Segmentation of tenders based on financial opportunities or other strategic drivers.

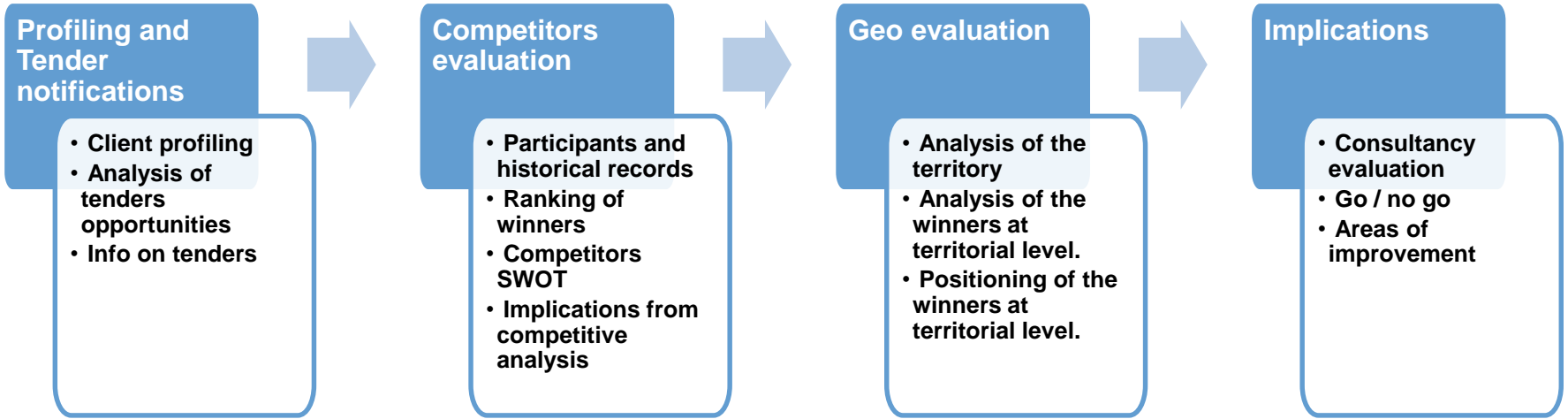
Analysis of financial resources required to winning administrations.

Set up of a process to define and evaluate the technical requirements with increasing levels of complexity.

Analysis and definition of the processes required to the winning administrations.



In details





TENDERBLADE

Why us?





EUROPARTNERS

We are the consultant of the EU in writing the pitch documents. So we know what it takes to win.

We can understand from our data who wins, where and when. But most importantly we can tell you why they win.



TENDERBLADE



AWARENESS:

What to compete for



KNOWLEDGE:

Who are you competing against



ADVANTATGE:

How to compete better



Contacts

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