



TE4M

Credentials

OLIVIER LA ROCCA



EUROPARTNERS





AGENDA

- Background
- What is TE4M?
- How does it work?
- Testimonials
- Contacts



Organizations are increasingly taking on the management responsibilities of the working process with authority delegated tasks, providing support in managing relationships and providing guidance on methodology and tools. For organizations, this corresponds to the evolution of work, organizational and relational structures with a view to improving and streamlining its services, keeping in mind the needs of the community.





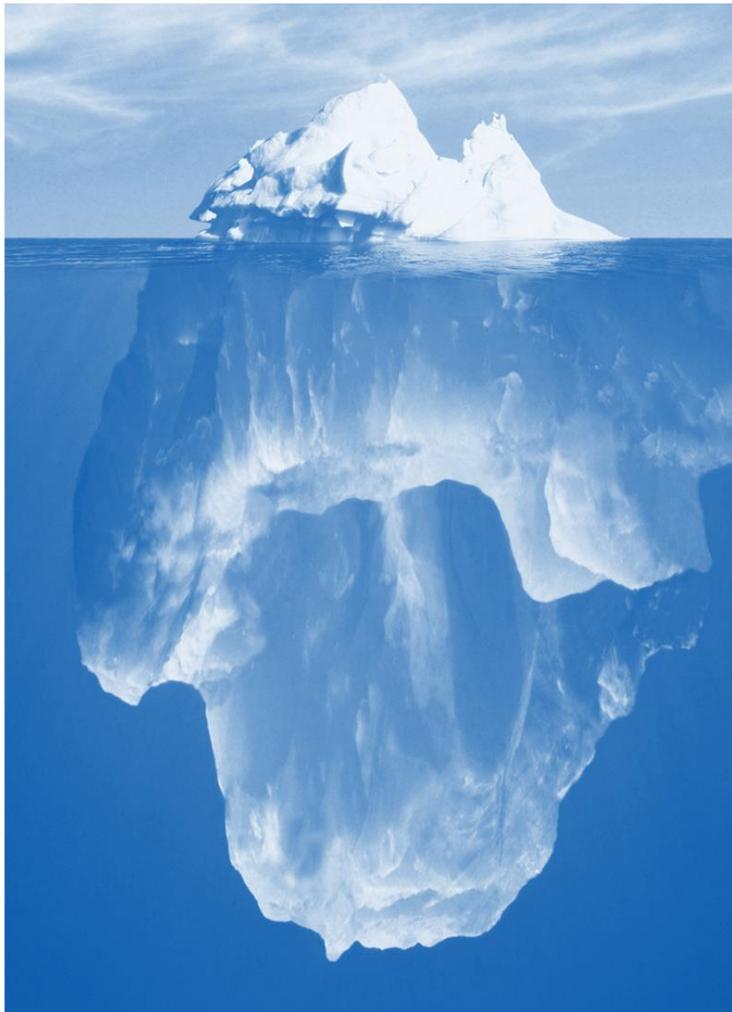
Organizations are made of people, and people make the whole difference. People working together. Motivated and knowing what they're doing. But motivated people want to be autonomous and independent and this will inevitably produce conflicts. Most managers and organizations are not fully equipped with tools and skills to manage those conflicts when they arise.



+ TE4M an hybrid tool



- At Europartners we know very well that there are hundreds of agencies that provide organizational workshops and change management consultancy.
- Many of them apply interesting psychology tools and involve their clients in exciting workshops. But once the “magic” has gone, the problems are still there.
- At Europartners we take a different angle; we believe in the power of hybrid tools and hybrid teams. This is how we developed TE4M.
- TE4M is based on:
 - Hybrid team: mostly one Management Engineer and a researcher expert in managing groups’ dynamics.
 - Hybrid tools: Project management and business tools together with role play, video, theatre forum



+ TE4M

A guided process to help revealing and managing latent issues that are hindering the potential of different teams.

TE4M combines classic management tools with more creative and advanced techniques, from role play to videos and forum theatre.

Hybrid teams leverage hybrid tools to unleash the potentials of each single team.

+ How does TE4M work?



Brief and teams

Clients brief clarifying their current issues and areas of improvement.

A hybrid team is formed and assigned according to the specifics of the client's brief.



Understanding the context

Understanding the business context is the most relevant and crucial step of our process.

We invest time and effort in the understanding the business issue before defining the relevant actions.

This allows our Europartners hybrid teams to define the right workplan with the most adequate tools to identify in-depth root causes and solutions.



Workshops and activities

Europartners team set up and lead workshop sessions.

Workshops' activities vary deeply according to brief, issues to solve and objectives to achieve.

Different tools are applied with different resources (ex. Executives and staff)

+ Why TE4M works better?

- Europartners spends a considerable amount of time and efforts in understanding the business issue before formulating any corrective action.
- We do this thanks to our hybrid teams. Our work generally starts with our management engineers understanding the process; only once understood the “hard” facts we set up the “soft” actions.
- We are proud of our long term relationships with our clients, that’s why we say NO to the “Mary Poppins” approach: come from the sky, clean the room with a magic song and fly away.



+ Testimonials: UNINETTUNO

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International Telematic University UNINETTUNO cooperated with Europartners with the aim to design, develop, attract new opportunities. Europartners provided us their advise and consultancy through the analysis of UNINETTUNO organizational system and of UNINETTUNO ongoing and developed activities. As the result of a facilitating meeting, coordinated by Europartners, they proposed us a new, different organizational approach.

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UNIVERSITÀ TELEMATICA
INTERNAZIONALE UNINETTUNO

*Prof. Maria Amata Garito – Rettore
UniNettuno*

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UNINETTUNO considered Europartners consulting approach both innovative and effective. Their methodology and the analysis provided allowed UNINETTUNO as an organization to rethink processes regarding research projects and activities in a more effective way, and UNINETTUNO researchers, and staff involved in research projects, to share competences and research interests, and to define new cross-disciplinary research ideas.

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Contacts

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